



South African Cane Growers Association NPC (SA Canegrowers)
170 Flanders Drive, Mount Edgecombe | 1928/001125/08

SA CANEGROWERS VACANCY

SENIOR AGRICULTURAL BUSINESS ADVISOR – NKOMAZI Malalane & Komati Region

Based in Malelane, in Mpumalanga, the Senior Agricultural Business Advisor reports to the Grower Affairs Manager and will be responsible for delivering a comprehensive agricultural economic and advisory service to the area. Core responsibilities include:

Agricultural & Economic Expertise

- Provide technical, economic, and industrial information to growers, including emerging, small-scale, land reform, and some commercial growers.
- Conduct relevant economic research, analysis, and benchmarking to support farm-level and regional decision-making.
- Prepare detailed business plans, enterprise budgets, cashflows, and viability studies for growers, associations, and grower development committees.
- Assess and prepare compensation claims for individual growers, and grower groupings.

Grower Development & Support

- Identify operational, financial, and environmental issues affecting farming operations and propose sustainable, practical solutions.
- Support growers in improving profitability, sustainability, and environmental compliance across the value chain.
- Strengthen the capacity and participation of growers through targeted mentorship, training, and business support.

Governance & Stakeholder Relations

- Provide governance support to local grower structures, including Small-Scale Grower structures, Land Reform entities, and community-based organisations.
- Ensure that grower institutions are constitutionally sound, compliant, functional, and effectively managed.
- Build and maintain strong partnerships with miller structures, government departments, traditional authorities, community representatives, and industry organisations.

Reporting & Representation

- Prepare verbal and written reports for grower meetings, the Mill Group Board, and internal management structures.
- Represent SA Canegrowers in relevant regional meetings, forums, and stakeholder engagements.
- Contribute to the development and implementation of regional strategies and special projects.

Additional Functions

- Drive adoption of improved agricultural technologies, data tools, and climate-smart practices.
- Provide training workshops on financial literacy, budgeting, and farm business management.
- Monitor grower performance trends and assist with the implementation of turn-around plans where needed.
- Support disaster relief assessments and coordinate responses for drought, flood, or fire events.
- Assist with cane supply logistics, and contractor optimisation.

Requirements

Candidates must demonstrate strong analytical ability, sound judgment, and excellent interpersonal and communication skills.

- A completed Degree in Agricultural Economics (or closely related field).
- Proficiency in **Siswati** and **English** is essential (verbal and written).
- Strong academic results in Grade 12 Core Mathematics.
- Minimum 3 to 5 years' experience in the agricultural sector, preferably within grower-facing roles including experience in the compilation, implementation, and evaluation of agricultural business plans. .
- Experience working with Land Reform projects or community-based farming structures (advantageous).
- Solid conflict management skills and the ability to manage diverse stakeholders.
- A self-driven, solutions-focused individual able to manage multiple projects simultaneously.
- Excellent relationship-building skills with growers, stakeholders, and community structures.
- High ethical standards and alignment with SA Canegrowers' values to be: accountable, courageous, ethical, professional, and act with integrity.
- A team player with independent initiative is essential.
- A valid driver's license.
- Strong numerical ability and proficiency in Excel and Word.

How to Apply

If you meet the above requirements, please email your comprehensive CV, including:

- current remuneration and expectations
 - certified copies of qualifications (including matric certificate and academic record)
- to: recruitment@canegrowers.co.za **Shortlisting will begin as soon as applications are received.**

Please clearly indicate the position title in the subject line of your email.

Applications will be reviewed as they are received, and shortlisted candidates will be contacted to arrange interviews.

In accordance with the Protection of Personal Information Act 4 of 2013 (POPIA), applicants voluntarily consent to SA Canegrowers collecting, processing, and storing their personal information for purposes relating to this application.

If you have not been contacted by **30 June 2026**, please consider your application unsuccessful.